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## EXECUTIVE MANAGEMENT



#### KASPER GJEDSTED

GROUP CEO

Kasper has an extensive background as an experienced CEO with a proven track record of creating profitable companies across multiple industries. He joined GreenMobility in March 2023 as Group CEO. He previously served as CEO of Avis Budget Group in Denmark and Sweden. Kasper also led Sixt in Denmark and has several years of experience in the software industry and from MAERSK.

### Background:

Group CEO

GreenMobility

CEO (Denmark & Sweden)

avis budget group

CEO & Regional Director Scandinavia & Baltics



# INTRODUCTION TO GREENMOBILITY - SUSTAINABLE MOBILITY ON-DEMAND

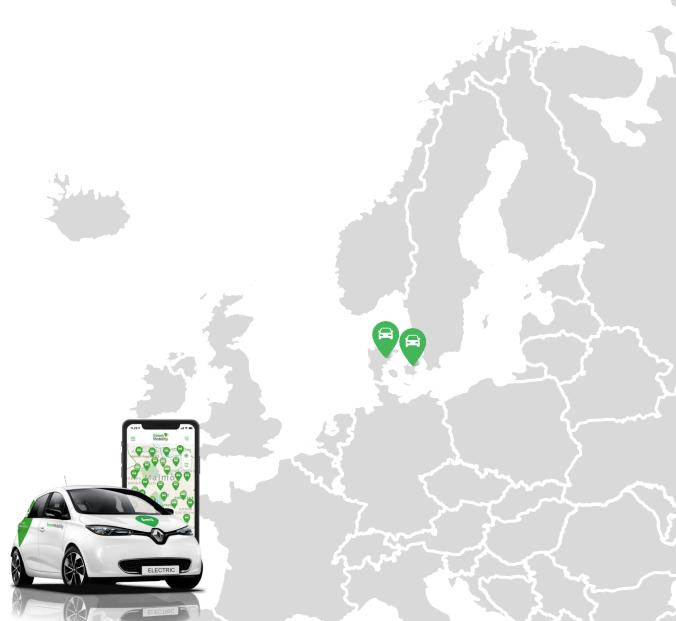
We seek to change urban mobility for the benefit of current and future generations. GreenMobility reduces the need for private car ownership with our free-floating fleet and contributes to fewer cars, reduced air pollution and carbon emissions



100,000+
Trips driven/month



1,400 EV cars and vans



## OUR ALL-ELECTRIC FLEET OF ~1,400 EVs





The popular ride & main fleet.

Small but large car, perfect fo

trips in and around the city.



## 7 seaters

trips, institutions, and trips to the airport with loads of luggage



## CARGO VANS

Specialized offering to support transportation of small goods.

Longer average trips.

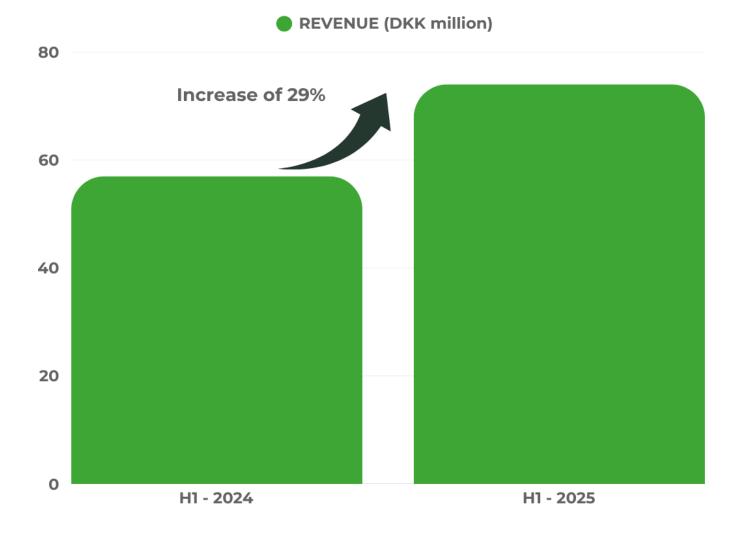


## **PREMIUM**

Specialized offering for a premium trip for longer rides, business trips or just more space

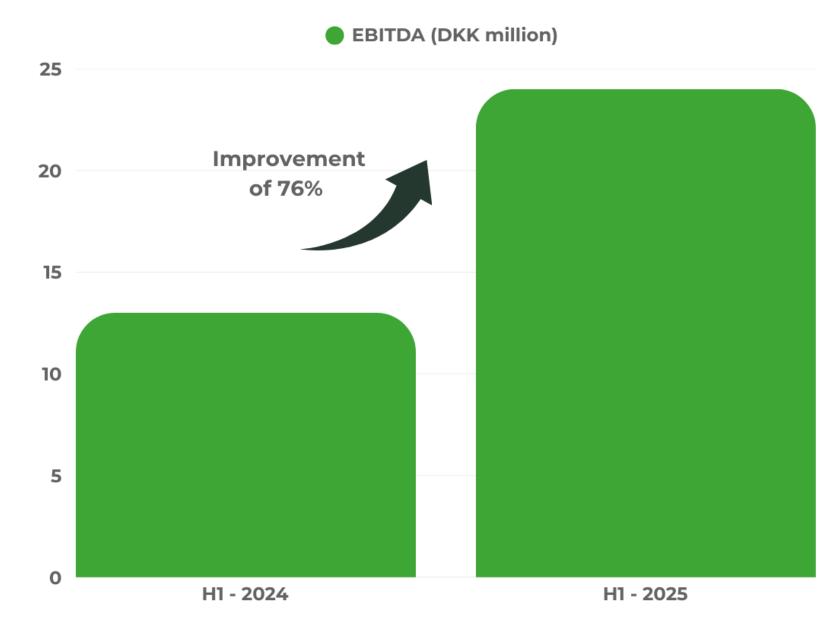
# REVENUE H1 2025

- Revenue DKK 74.2 million
- 29.3% growth vs. H1-2024



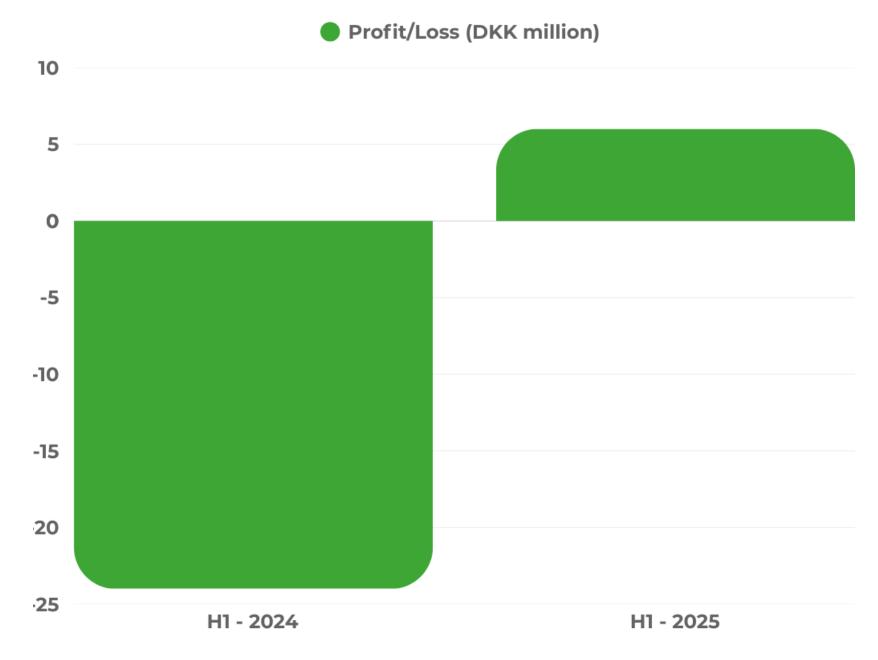
# EBITDA H1 2025

- EBITDA DKK 24.1 million
- 76.4% improvement vs. H1-2024





- Profit DKK 5.9 million
- DKK 30.3 million improvement vs. H1-2024



## H1-2025 HIGHLIGHTS (OPERATIONS)

- 29% increase in revenue
- 76% increase in EBITDA Operations, costs management, CaC
- Financial expenses lower driven by lower debt
- Lower end of Financial guidance for FY2025 raised on July 8th 2025
- Strong development in cashflow from operations
- Belgian Minority Claim dismissed by Court

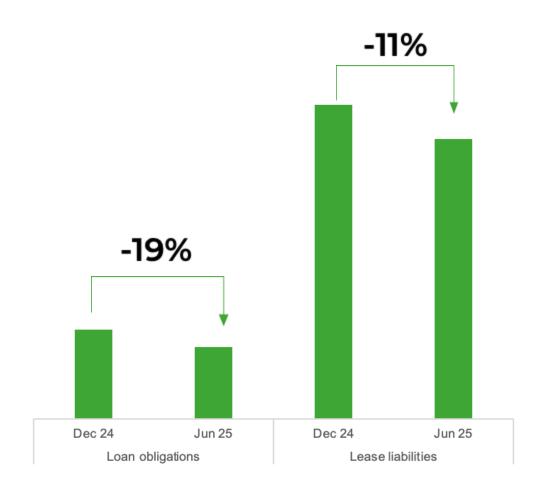
Key figures ('000 DKK)	Growth vs LY	H1-2025	H1-2024
Revenue	29%	74.171	57.369
EBITDA	76%	24.077	13.651
EBIT	135%	10.117	4.301
Financial expenses	+1.0M DKK	(4.228)	(5.262)
Profit/loss for the period*	+30.3M DKK	5.889	(24.364)
Cash flow from operations*	+15.5M DKK	19.557	4.076

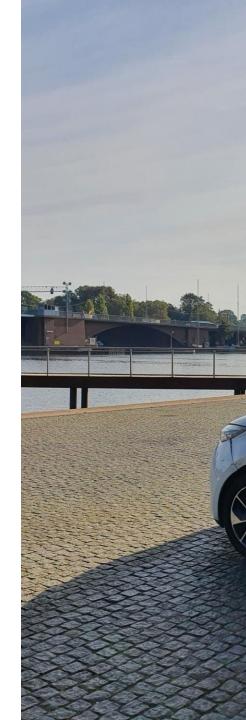


<sup>\*</sup> H1-2024 includes discontinued operations

## H1-2025 HIGHLIGHTS (Balance & Cashflow)

- Loan and lease liabilities decreased leading to lower financial costs
- Cash flow excluding loan repayments around DKK 5 mill. in H1 (self sustaining business)
- Cash position H1 2025 DKK 8 mil
- Stronger balance gives a better foundation for improved financing terms





## H1-2025 Balance & Cashflow Journey

2023: Weak balance sheet and weak operations

2024: Weak balance sheet and strong operations

2025: Stronger balance sheet and stronger operations



# GUIDANCE 2025:

July 8th 2025 : Increasing lower end of guidance



### **OUR UPDATED EXPECTATIONS FOR 2025 ARE:**

- Revenue growth of 10-13%
- EBITDA growth of 25-40%

## Future of GreenMobility: Self Driving Cars



## Green Mobility er klar: Vil have selvkørende robotbiler til Danmark

Der er så mange fordele ved at bruge selvkørende biler i danske storbyer, at det er nu, at Danmark skal forberede sig, siger direktøren for Green Mobility.

# Questions

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